

CLASS: XI	INDIAN SCHOOL MUSCAT SECOND PERIODIC TEST					SUBJECT: ENTREPRE URSHIP																																																						
	SET - B																																																											
QP.NO.	VALUE POINTS					SPLIT UP MARKS																																																						
1.	Purchase of land, any assets, tools, raw materials, transportation, salary, advertising etc.					Any two (½+½= 1 mark)																																																						
2.	Variable cost: Variable costs are those which vary as a total cost to the organization when output varies.					1																																																						
3.	Start-up cost: Is the cost incurred initially a business is started. It consists of expenses for acquiring assets as well as for acquiring initial raw material and other related items of initial expenses, till such time the cash flow from business can provide for these. Operational cost: These costs are for carrying out the day-to-day operations of the business.					(1+1=2 marks)																																																						
4.	Break-even point is the amount or level of sales or revenues that it must generate in order to equal its expenses. It is the point at which the company neither makes a profit nor suffers a loss. B.E.P = Fixed cost/Gross margin per unit B.E.P= 50,000/(40-35) = Rs.10,000.					(1+1+1=3 marks)																																																						
5.	Gross profit: Excess of unit price over unit cost is known as gross profit or unit gross margin. It represents the business’s profit from selling a product or providing service before deducting fixed expenses such as salaries, rent and other expenses. Gross Profit= Sales-cost of goods sold, = (300x25)- (200x25) = 7,500-5,000=2,500 Profit before tax=2,500-500 =2,000					(1+1+1=3 marks)																																																						
6.	<div>Cash Register</div> <table><tr><td>Date</td><td>Particulars</td><td>Ref. No.</td><td>Cash received</td><td>Cash paid</td><td>Cash balance</td></tr><tr><td>Jan 1</td><td>Op. balance</td><td></td><td></td><td></td><td>1,00,000</td></tr><tr><td>2</td><td>Pur. Of shirts</td><td></td><td></td><td>10,000</td><td>90,000</td></tr><tr><td>5</td><td>Pur. Of furniture</td><td></td><td></td><td>2,000</td><td>88,000</td></tr><tr><td>10</td><td>Pur. Of shirts</td><td></td><td></td><td>10,000</td><td>78,000</td></tr><tr><td>12</td><td>Sale of shirts</td><td></td><td>25,000</td><td></td><td>103,000</td></tr><tr><td>15</td><td>Deposit into bank</td><td></td><td></td><td>20,000</td><td>83,000</td></tr><tr><td>18</td><td>Received from Tameem</td><td></td><td>12,000</td><td></td><td>95,000</td></tr><tr><td>20</td><td>Wages</td><td></td><td></td><td>1,000</td><td>94,000</td></tr></table>					Date	Particulars	Ref. No.	Cash received	Cash paid	Cash balance	Jan 1	Op. balance				1,00,000	2	Pur. Of shirts			10,000	90,000	5	Pur. Of furniture			2,000	88,000	10	Pur. Of shirts			10,000	78,000	12	Sale of shirts		25,000		103,000	15	Deposit into bank			20,000	83,000	18	Received from Tameem		12,000		95,000	20	Wages			1,000	94,000	(1/4 X each transaction + ¼ for format= 4 marks)
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7.	<div>Cash flow projection statement</div> <table><tr><td>Months</td><td>Month 0</td><td>Month 1</td><td>Month 2</td></tr><tr><td>Cash inflow:</td><td></td><td></td><td></td></tr><tr><td>Owner’s equity</td><td>2,00,000</td><td></td><td></td></tr><tr><td>Loan from bank</td><td>5,00,000</td><td></td><td></td></tr><tr><td>Cash sales</td><td></td><td>1,80,000</td><td>1,60,000</td></tr><tr><td>Credit sales</td><td></td><td></td><td>60,000</td></tr><tr><td>Total inflow</td><td>7,00,000</td><td>1,80,000</td><td>2,20,000</td></tr><tr><td>Cash outflow</td><td></td><td></td><td></td></tr><tr><td>Assets</td><td>70,000</td><td></td><td></td></tr><tr><td>Raw materials</td><td>1,20,000</td><td>1,00,000</td><td>1,10,000</td></tr></table>					Months	Month 0	Month 1	Month 2	Cash inflow:				Owner’s equity	2,00,000			Loan from bank	5,00,000			Cash sales		1,80,000	1,60,000	Credit sales			60,000	Total inflow	7,00,000	1,80,000	2,20,000	Cash outflow				Assets	70,000			Raw materials	1,20,000	1,00,000	1,10,000	(1/4 X each entry= 6 marks)														
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	Salary		10,000	10,000	
	Sales commission		24,000	20,000	
	Total outflow	1,90,000	1,34,000	1,40,000	
	Surplus/ deficit	5,10,000	46,000	80,000	
	Cumulative surplus/deficit	5,10,000	5,56,000	6,36,000	
	END				